



University of Essex

# **“Dimensions of uncertainty communication”**

**A review article from Prof Karl Halvor Teigen (University of Oslo)**

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**My Climate Risk  
Interdisciplinary Learning Group, April 2024**



# Life is uncertain

- Only prophets can know for sure what will happen in the future (and they might not do that so well either!)
- This is especially relevant about climate change!
- The public needs to know what might/could happen
  - To foster informed decision
  - To maximise decision accuracy
- Scientists/communicators should be transparent about their uncertainty
  - To be honest
  - To foster trust

**How can we communicate uncertainty effectively?**

# Words are more often used than numbers to express uncertainty

- As recipients, people report preferring numbers (e.g., a 20% chance) - but as speakers, they prefer words (e.g., it is unlikely, there is a chance; Erev & Cohen, 1990)
- Even experts (GPs) prefer words (Juanchich & Sirota, 2020)
- Possibly because most situations do not allow precise evaluation of uncertainty on a 0-100% scale.

# Language (of uncertainty) as a toolbox



Current Psychology  
<https://doi.org/10.1007/s12144-022-03985-0>

**Dimensions of uncertainty communication: What is conveyed by verbal terms and numeric ranges**

Karl Halvor Teigen<sup>1</sup>

Accepted: 29 October 2022

# Regulating/standardising the use of probability words



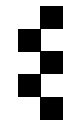
→ Need for a well thought through and evidence based approach 😊

# Regulating/standardising the use of probability words

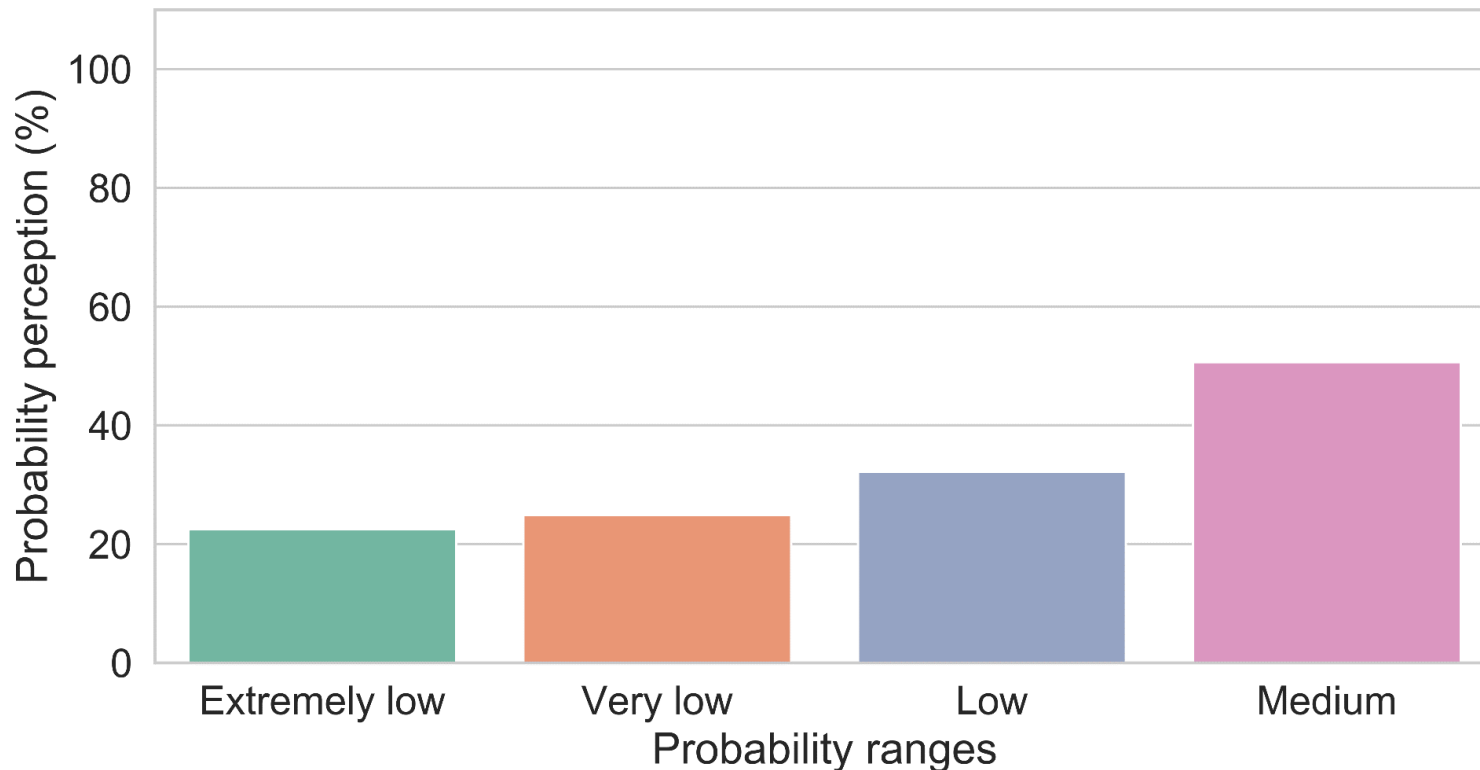
EFSA (2018)		IPCC (2010)		NATO (2016)	
Probability term	Subjective probability range	Term	Likelihood of outcome	Verbal statement	Numerical assessments
Almost certain	99–100%	Virtually certain	99–100%		
Extremely likely	95–99%				
Very likely	90–95%	Very likely	90–100%	Highly likely	More than 90%
Likely	66–90%	Likely	66–100%	Likely	60–90%
About as likely as not	33–66%	About as likely as not	33–66%	Even chance	40–60%
Unlikely	10–33%	Unlikely	0–33%	Unlikely	10–40%
Very unlikely	5–10%	Very unlikely	0–10%	Highly unlikely	Less than 10%
Extremely unlikely	1–5%				
Almost impossible	0–1%	Exceptionally unlikely	0–1%		

## **Standardising the use of probability words – yes, but... psychological interpretation ≠ guidelines**

- People do not understand VP according to set guidelines
- E.g., very likely → probability > 90% according to the IPCC....
- Only about 6% of the people got it (Budescu et al., 2009)



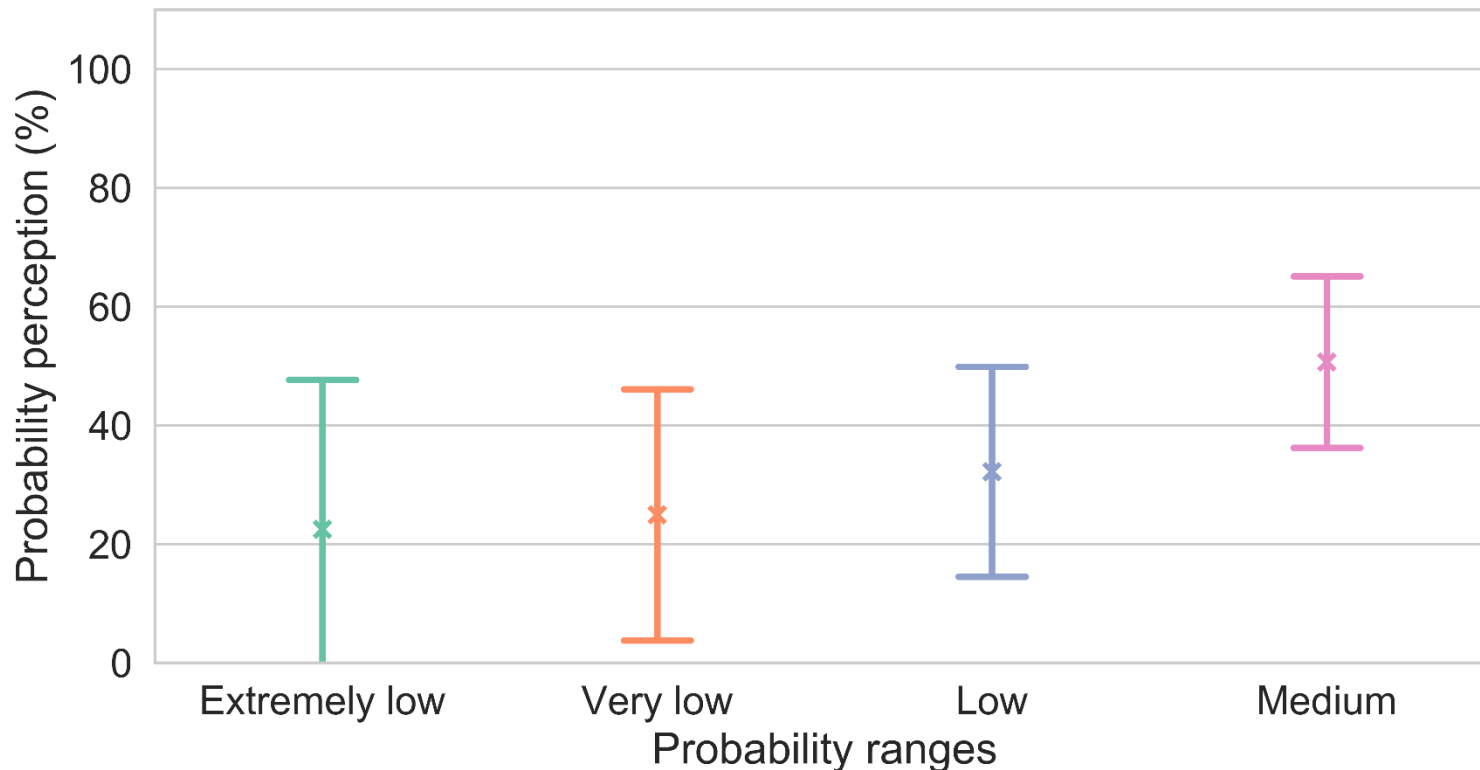
# Standardising the use of probability words – yes, but... they are vague



Juanchich, M., Shepherd, T. G., & Sirota, M. (2020). Negations in climate-change uncertainty lexicon affect framing perspective, decision making and trust *Climatic change*.

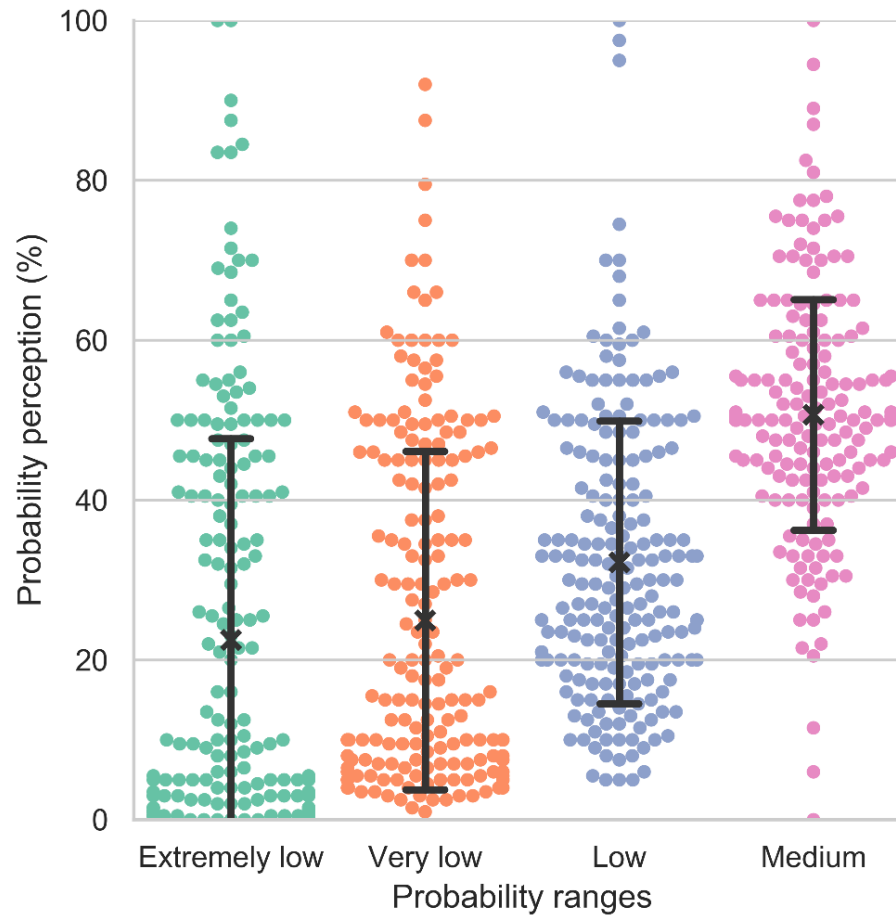


# Standardising the use of probability words – yes, but... they are vague



Juanchich, M., Shepherd, T. G., & Sirota, M. (2020). Negations in climate-change uncertainty lexicon affect framing perspective, decision making and trust *Climatic change*.

# Standardising the use of probability words – yes, but... they are vague



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# **Standardising the use of probability words – yes, but... context matters**

- Context shapes our perception of the probability communicated.
- For ex: A severe likely event is on average perceived as more likely than a mildly negative event (a chance of becoming deaf vs. a chance of getting a cold)
- and also: an event that is usually frequent is perceived as more likely (e.g., a chance of rain in England > a chance of rain in Spain)

# Probability words and intention perception



*“Maybe this is a mistake”*

- Question: Why is this person using the word “maybe”? (please answer in the chat)
  - A. The person is uncertain
  - B. The person is trying to be nice
- If you selected A: Maybe = 50% chance of mistake
- If you selected B: Maybe = 80-100% chance of mistake

# Uncertainty communication and intention perception

- Challenge: Politeness considerations require speakers to downplay threats / use “mild” language.
- But, strong language may be needed to alert the public to hazards with potentially severe consequences

Juanchich, M., & Sirota, M. (2013). Do people really say it is "likely" when they believe it is only "possible"? Effect of politeness on risk communication *Quarterly Journal of Experimental Psychology*, 66, 1268-1275.

Sirota, M., & Juanchich, M. (2012). To what extent do politeness expectations shape risk perception? Even numerical probabilities are under the spell! *Acta Psychologica*, 141, 391-399.

Sirota, M., & Juanchich, M. (2015). A Direct and Comprehensive Test of Two Postulates of Politeness Theory Applied to Uncertainty Communication *Judgment and Decision Making*, 10, 232–240-232–240.

# Sources of uncertainty

- Internal uncertainty = due to a lack of knowledge
  - ➔ Communicated with phrases like “I am uncertain”, “I believe...”
- External uncertainty = due to the properties of the world
  - ➔ Communicated with phrases like “It is likely” or “There is a chance”
- Most events are a mix of the two
- Words reflect different sources of uncertainty and have implications on judgment and decisions

# Sources of uncertainty leaks information about credibility

- Describing uncertainty in an external way (“it is very uncertain”) is trusted more than internal uncertainty (“I am very uncertain”)
- Except when an expert is talking

# Directionality

- Probability words are directional
- They nudge recipients' attention towards the possibility that the outcome will occur or the possibility that it won't – beyond the probability they convey
  - “There is a chance that this will be a success” [→ attracts attention to possibility of success]
  - “It is unlikely that this will be a success” [→ attracts attention to possibility of failure]



# Effect of directionality on decision (Example of study, Teigen & Brun, 1999)

- Would you recommend a treatment that has “**a possibility**” to be effective?
- Would you recommend a treatment that is “**quite uncertain**” to be effective?
- Would you recommend a treatment that has a **30-35% chance** to be effective?

Yes, absolutely

1

2

3

4

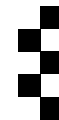
No, absolutely not



**Taken as 'Yes'**



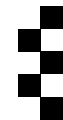
**Taken as 'No'**



# Effect of directionality on decision

(Teigen & Brun, 1999)

- Would you recommend a treatment that is “quite uncertain” to be effective? 32% YES
- Would you recommend a treatment that has “a possibility” to be effective? 91% YES
- Would you recommend a treatment that has “a 30-35% chance” to be effective? 58% YES

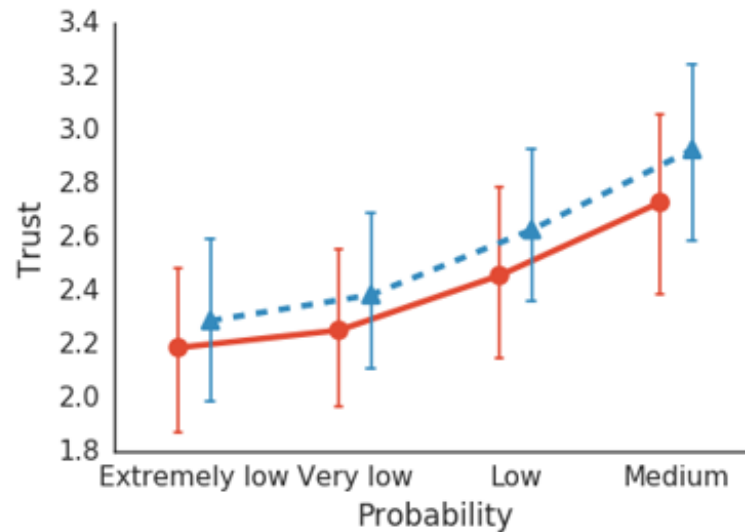
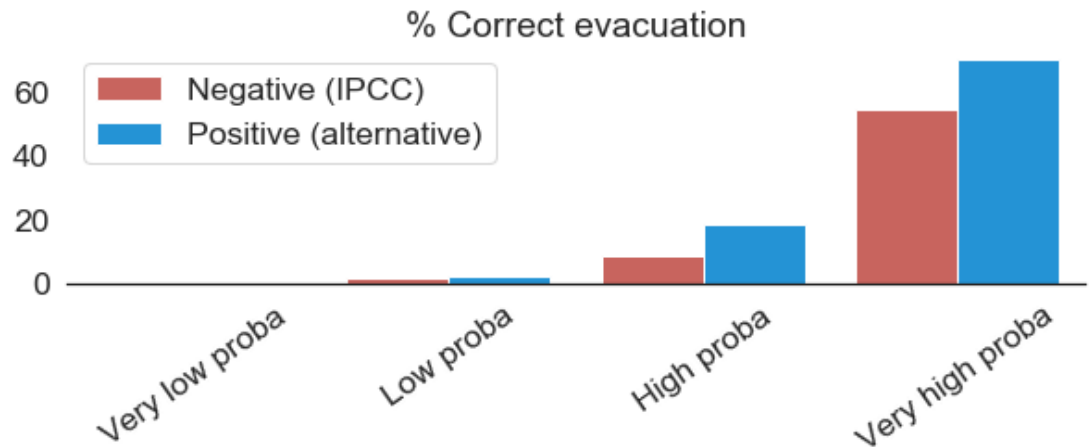


# The IPCC uncertainty lexicon is negative for probabilities < 66%

<b>Target range</b>	<b>IPCC lexicon</b>
0–1%	Exceptionally unlikely
0–10%	Very unlikely
0–33%	Unlikely
33–66%	About as likely as not

- But a positive alternative – that conveys the same probability range is possible

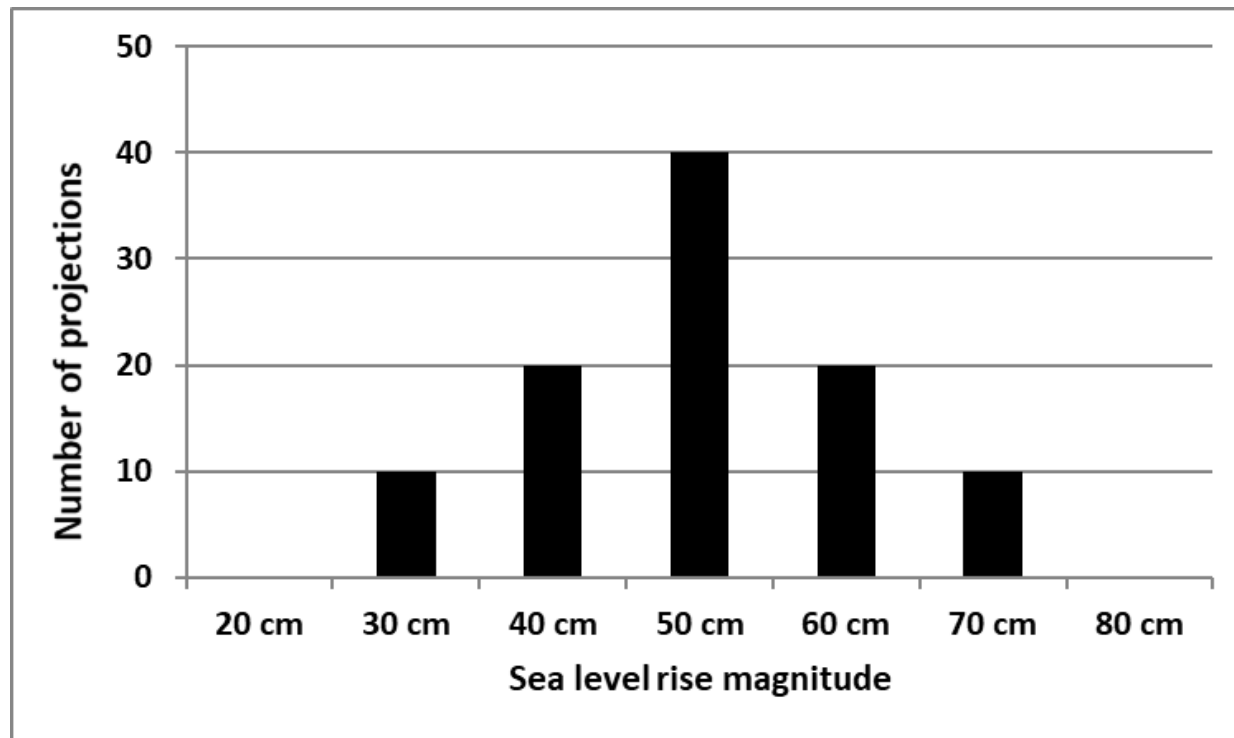
**In an evacuation task where participants were told about the risk of landslide, positive probability words led to SAFER decisions and more trust**



Juanchich, M., Shepherd, T. G., & Sirota, M. (2020). Negations in climate-change uncertainty lexicon affect framing perspective, decision making and trust *Climatic change*.

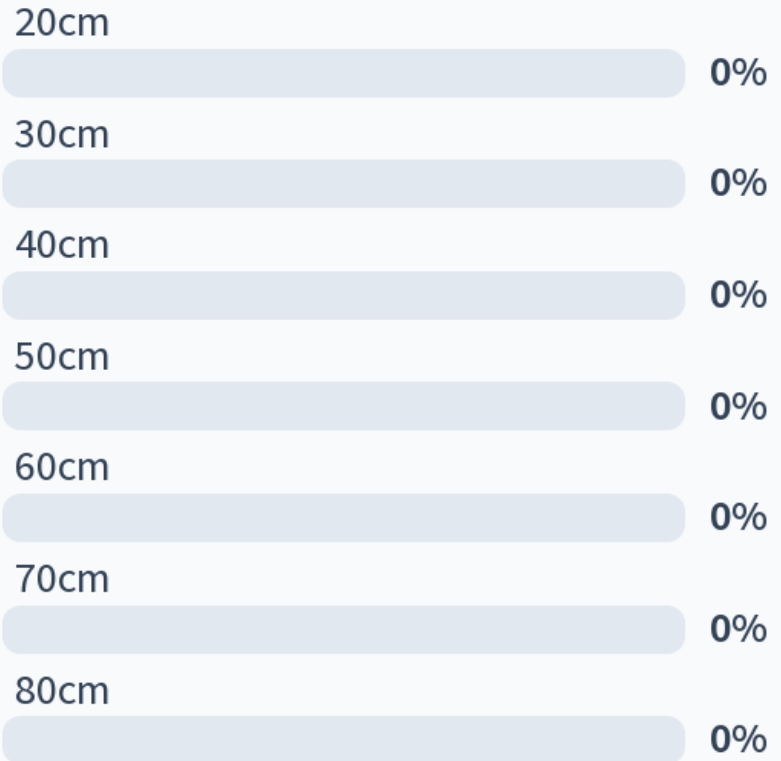
# Uncertainty about quantitative values

- How can we effectively convey uncertainty about quantitative values?



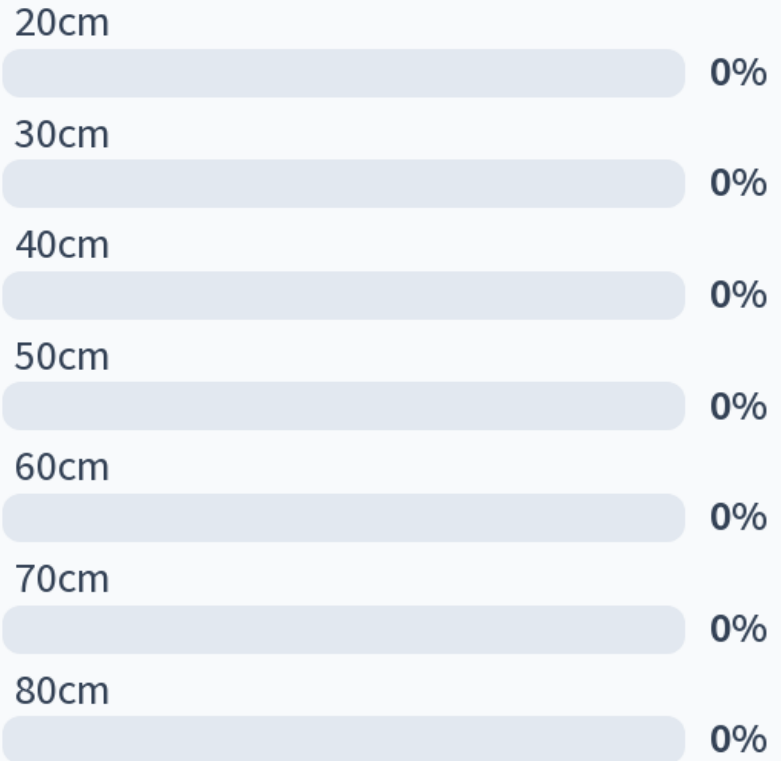
What would be an "unlikely" sea level rise based on this graph?

0



What would be a "possible" sea level rise based on this graph?

0



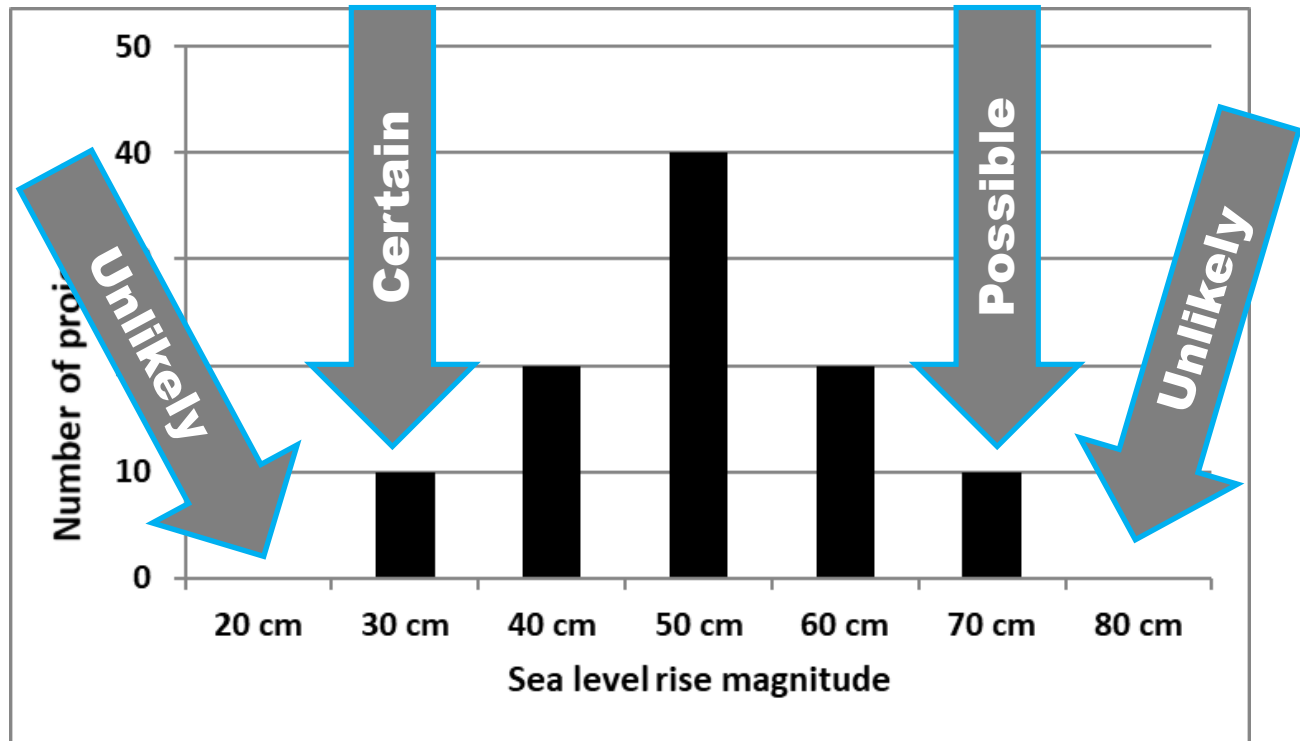
What would be a "virtually certain" sea level rise based on this graph?

0

- (A) 20cm 0%
- (B) 30cm 0%
- (C) 40cm 0%
- (D) 50cm 0%
- (E) 60cm 0%
- (F) 70cm 0%
- (G) 80cm 0%



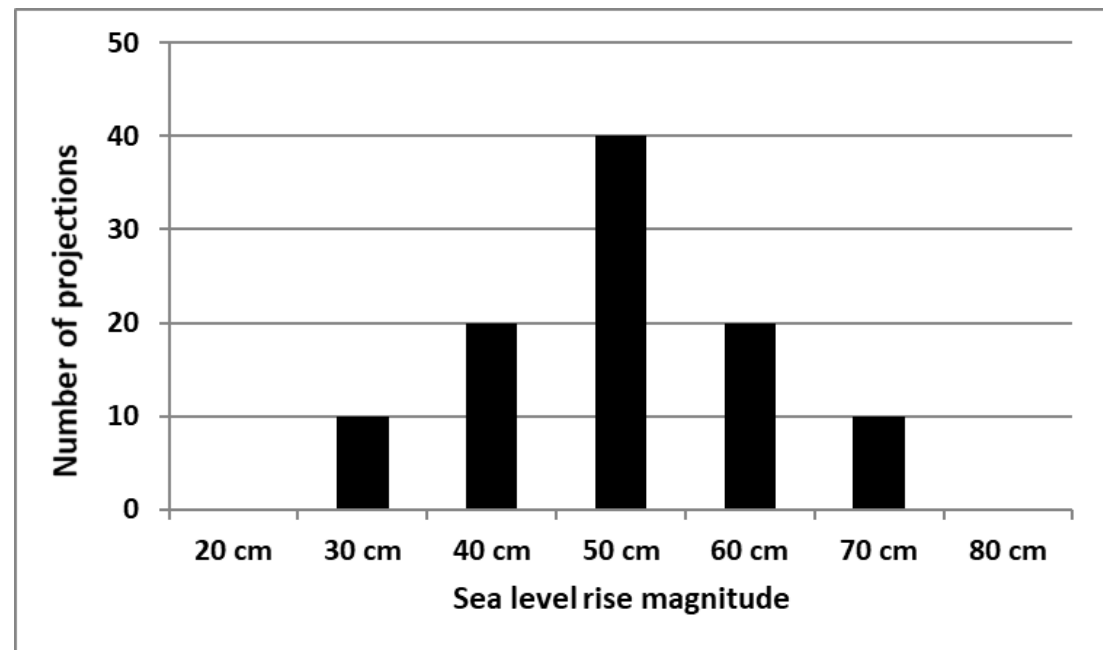
# People tend to associate specific words with specific positions in a range



- Unlikely? → 0% frequent (for a 20% perception)
- Possible? → 10% frequent (for a 50% perception)
- Certain? → 10% frequent (for a 90% perception)

# What about intervals/outcome ranges?

- What about using ranges instead of degrees of certainty?
- The sea level will rise between 30 cm and 70cm?



# Degree of certainty and outcome ranges

**A says:** The temperature will rise between 1°C and 5°C

**B says:** The temperature will rise between 3 °C and 4°C

- Who is most competent? A or B? → B
- Who is most confident? A or B? → B
- Who is more likely to be correct? A or B? → B
  
- This is a precision paradox (Teigen, 1990)

# Take home message

- Uncertainty quantifiers should be seen as a tool box where we draw what we need.
- We need to use probability words whenever precision is not warranted (i.e., almost always).
- Choose the characteristics of your uncertainty lexicon wisely to achieve your goals (and do not hesitate to ask Marie for a chat about it!)

# Take home message

- Probability words are useful to
  - Communicating vague uncertainties (vs., precise probabilities)
  - Conveying extra information about the nature of the outcome
  - Nudging decision
- Ranges can convey more uncertainty than intended
- To be used effectively we have to be clear on the probability range they mean.



# Many thanks for your attention!

## Here are a few questions/leads for discussion about the article

- In your professional practice, how important are predictions regarding future events (e.g., flood, drought)?
- What can be the consequences of ineffective uncertainty communication in your practice?
- Drawing from your experience, what are common methods for conveying uncertainty?
- In your opinion, what alternative approaches could enhance the communication of uncertainty?

Teigen, K.H. Dimensions of uncertainty communication: What is conveyed by verbal terms and numeric ranges. *Curr Psychol* **42**, 29122–29137 (2023). <https://doi.org/10.1007/s12144-022-03985-0>



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